**2017 RFP APPROPRIATIONS AND POLICIES**

City of Coral Gables RFP

**Recent State Lobbying Successes:**

City of Hollywood:

For many years we worked on statutory changes to the Ocean Outfall mandates that would provide Hollywood some relief on the hundreds of millions of dollars that compliance would cost. Several years ago, the team advocated to change State law regarding “wet weather events” that would relieve Hollywood of having to build over $100M of infrastructure. The statute requires a reuse system that is environmentally, economically, and technically feasible to provide 60 percent reuse. For many months, we discussed with Department of Environment a variety of highly complex issues related uniquely to Hollywood and the extraordinary high chloride level in its water that would make meeting this requirement not environmentally, economically, and technically feasible. Some estimates were as high as $300M. Working together with Hollywood, Brown and Caldwell (the City’s Ocean Outfall compliance engineers) and Department of Environment, the City of Hollywood was granted relief from the 60% reuse requirement. The estimated savings to Hollywood are approximately $200,000,000.

City of Miami:

Our State Lobbying team has a depth of knowledge in particular with infrastructure projects. Our team successfully worked on securing a $1.2 million dollar appropriation for a Citywide Stormwater Masterplan which will assist in mitigating flooding throughout the city. Our team also worked closely with the Florida Department of Transportation as well as Governor Scott’s office in order to extend the state’s contribution to the New Starts Program for local transportation projects. This was our first year representing the City of Miami.

City of Cape Coral:

The State Lobbying Team was successful in obtaining appropriations for the City of Cape Coral in the amounts of $790,135 for the Reclaimed Water Transmission Main Caloosahatchee River Crossing Project, $740,341 in State Housing Initiatives Partnership Program (“SHIP”) funds for affordable housing, and $3,850,000 for Burnt Store Road Widening. We successfully lobbied for inclusion of language in the local government pension bills (SB 246 and HB 7181) which specifically addressed the City’s maximum benefit pension plan which is expected to save the city over $120,000,000.

City of Pompano Beach:

The Team assisted the City of Pompano Beach score a major legislative win in secure passage of the “White-Miskell Act,” which protects tourists and recreational consumers by reforming the parasailing industry in the wake of multiple deaths stemming from neglect by unregulated commercial operations there.

**Recent Federal Lobbying Successes:**

City of North Bay Village:

For 42 years, wastewater from North Bay Village was pumped through the same pipe travelling more than two miles to Miami Beach to be processed. This force main pipeline rested on the floor of Biscayne Bay and was exposed to hazards such as impacts from boats. Damage to the pipe was accelerated by corrosion and age. This pipeline had caused six spill accidents and was causing continued environmental damage and health risks to North Bay Village and all the surrounding communities. Team members began working with North Bay Village to pursue federal funding. Working closely with Senator Bill Nelson and Congresswoman Debbie Wasserman Schultz’s office, we resubmitted the appropriations request and tirelessly worked the request through the process. After several years of work, North Bay Village received notification that they had been warded

$4,655,012 to completely rehabilitate the existing 12,000 feet of 12-inch force main that crosses the Biscayne Bay.

Collier County:

Over a period of three fiscal years, the Federal team worked closely with the relevant members of Congress and Federal agencies to secure $2.1 million in federal funding for transportation infrastructure to support improvements to two key interchanges on

I-75 at Everglades Boulevard and Collier Boulevard/SR 84. These improvements were critically needed to provide access to a route for safe evacuations from storms and fires as significant growth continues in Collier County.

City of Hialeah:

Team members successfully worked with Rep. Mario Diaz-Balart’s office to secure

$500,000 for street and sidewalk improvements in the Transportation-HUD Appropriations bill and $250,000 for police equipment upgrades in the Commerce

Justice-State Appropriations under the COPS account. The City requested federal funds to complete the reconstruction of the West 24th Avenue corridor from 52nd Street to 76th Street, as well as West 76th Street, from 20th to 36th Avenues. The federal

dollars were used to enhance storm water drainage, improve the lighting, sidewalk, and curb/gutter and to add additional center turn lanes and an additional lane in either direction. The City’s police department’s radio system did not allow for radio interoperability among other law enforcement agencies, especially important during times of statewide response to natural disasters, domestic security incidents or multi-agency jurisdictional public safety efforts. The City needed to upgrade to the XPS radio system that would bridge the current gap and achieve interoperability with the State of Florida by replacing and upgrading fixed end, portable and mobile radio communication

equipment. The Federal Team was successful in securing funds to make the upgrades a reality.

**Recent Local Lobbying Successes:**

City of Lauderhill – Broward County:

The team successfully lobbied for and secured $278,000 in grant funding for economic development to address blight in a traditionally disadvantaged neighborhood.

Lauderdale Lakes – Broward County Commission and Broward Sherriff’s Office:

On behalf of the Lauderdale Lakes, the Team negotiated a dispute with the Broward Sheriff’s Office over an audit of Sheriff’s Office services provided to the City of Lauderdale Lakes. Negotiations resulted in an approval for a deferred payment plan that was favorable to the City.

City of Hollywood – Broward County Commission and Broward Sheriff’s Office:

On behalf of the City of Hollywood, the Local Team successfully lobbied the Broward County Commission and Broward Sheriff’s Office for $200,000 to support a South Broward Satellite Booking Station. The new booking station eliminated the increased expense and time associated with the Hollywood Police Department transporting arrestees all the way to the main booking station.

**State Lobbying Experience:**

Client Name City of Miami

Client Address City Hall

3500 Pan American Drive

Miami, FL 33133-5595

Contact Name Diana Arteaga

Senior Advisor to the City Manager

Contact Phone (305) 250-5477 or 786-469-1644

Email darteaga@miamigov.com

Term Year to Year (Since 11/2016)

Contract Amount $25,000/year

Services Provided State lobbying representation

Client Name Miami-Dade County

Client Address County Attorney’s Office

111 NW 1st Street, Suite 2810

Miami, FL 33128

Contact Name Jess McCarty

Assistant County Attorney/Chief of Government

Affairs

Contact Phone (305) 979-7110 or (305) 375-1634

Email jmm2@miamidade.gov

Term Year to Year (since 2/2001)

Contract Amount $25,596/year

Services Provided State lobbying representation

Client Name City of Homestead

Client Address City Hall

100 Civic Court

Homestead, FL 33030

Contact Name George Gretsas

City Manager

Contact Phone (305) 224-4401

Email ggretsas@cityofhomestead.com

Term 2 year term (since 2007)

Contract Amount $35,000/year

Services Provided State lobbying representation

**Federal Lobbying Experience:**

Client Name Palm Beach County

Client Address 301 N. Olive Avenue

West Palm Beach, FL 33401

Contact Name Todd Bonlarron

Assistant County Administrator

Contact Phone (561) 355-4019

Email tbonlarr@pbcgov.org

Term 3 years + 2 year renewal option (since 7/2011)

Contract Amount $49,500/year

Services Provided Federal Lobbying Representation

Client Name Collier County

Client Address 3299 Tamiami Trail E.

Suite 202

Contact Name Tim Durham

Executive Manager of Business Operation

Contact Phone (239) 252-8383

Email timdurham@colliergov.net

Term 3 years + 2 year renewal option (since 9/2015)

Contract Amount $105,000/year

Services Provided Federal Lobbying Representation

Client Name Town of Davie

Client Address 6591 Orange Drive

Davie, FL 33314

Contact Name Richard J. Lemack

Town Administrator

Contact Phone (954) 797-1030

Email richard\_lemack@davie-fl.gov

Term 3 years + 2 year renewal option (snce 12/2012)

Contract Amount $40,000/year

Services Provided Federal Lobbying Representation

City of Hallandale Beach

**B&P 2017 State Appropriations**

Broward County - Port Everglades Sand Bypass Project = $14,036,000

Miami-Dade County – Ludlam Trail Corridor Acquisition = $5,000,000

City of Miami – Stormwater Master Plan = $1,125,000

City of Homestead – Homestead Tower Theater Cultural Facilities Grant = $500,000

Town of Lake Park – Lakeshore Drainage = $600,000

Village of Virginia Gardens – Stormwater Improvements = $125,000

**B&P Federal Appropriations**

Town of Davie – DHS SAFER Grant program for fire service staffing = $2,400,000

Town of Davie – Assistance to Firefighters Grant for SCBA for frontline fire engines and rescue units = $462,673

Town of Davie – FEMA appeal on de-obligation of disaster recovery expenditures = $1,190,691

North Bay Village – Briefed EPA on need for FY-2016 Water Pollution Control SRF loan. Led to loan of $4,800,000

City of North Miami:

**Appropriations & Legislative Client Accomplishments**

The Federal Lobbying Team has pursued effective federal relations agendas to their successful

conclusion, bringing in federal monies for projects of significant importance to local government

clients in Florida, as well as clients that have local impact to Florida municipalities. These

successes are the result of the close professional working relationships we have developed with

key elected officials, congressional leaders, and members on the House and Senate Appropriations Committees. Furthermore, our years of congressional experience have resulted in long-standing professional relationships with staff members of many committees in the House and the Senate, which we are able to use to the benefit of our clients.

We provide the following notable, on-point funding successes as examples of our significant

accomplishments on behalf of local government clients over the last five (5) years.

• Secured a U.S. Department of Homeland Security’s Federal Emergency Management

Agency/FEMA grant award through the State of Florida associated with Hurricane Wilma

in the amount of $1,190,691 for the Town of Davie in February 2017.

• Assisted the City of Cape Coral in securing funding through the Paul Coverdell forensic

science grant with resulted in the award of $93,796 in competitive USDOJ funds to the

Cape Coral Police Department.

• Secured $2,400,000 under the DHS SAFER grant program for fire service staffing in the

Town of Davie and $462,673 through the Assistance to Firefighters Grant for the Town of

Davie for new self-contained Breathing Apparatus’ (SCBA) and an air compressor

cascade system for frontline fire engines and rescue units.

• Successfully gained passage of language creating the Water Infrastructure Financing and

Innovation program (WIFIA) to address local government water infrastructure finance

issues. This language created a finance mechanism modeled after the successful

Transportation Infrastructure Finance and Innovations Authority and will provide access

to lower-cost capital for investments in water infrastructure. WIFIA increased the

availability of federal loans for water infrastructure investments over $20 million, which

would otherwise not be suitable for assistance through the existing Drinking Water and

Clean Water State Revolving Fund (SRF) programs.

• Worked with FEMA to reach a positive determination on appeals of FEMA’s de‐obligation

of disaster recovery expenditures related to the hurricanes from over a decade ago for

clients including Collier County, the City of Cape Coral and the Town of Davie.

• Expedited US Fish and Wildlife Service and Army Corps of Engineers permits for multiple

Florida coastal communities, advancing both critical habitat protection and economic

development.

• Collier County, Florida - Assisted with securing $2.1 million in federal funding for

transportation infrastructure to support improvements to two key interchanges on I-75 at

Everglades Boulevard and Collier Boulevard/SR 84. These improvements were critically

needed to provide access to a route for safe evacuations from storms and fires as significant

growth continues in Collier County.

• ShotSpotter - Guided and advised this public safety innovator and their local government

clients in securing over $7,000,000 in federal funding to protect their communities through

Gunshot Location System coverage.

• North Bay Village, FL - Secured $475,000 for a Bus Facility Project within the new Municipal

Public Safety Complex. In addition, Omar worked with Rep. Debbie Wasserman Schultz’s

office to assist North Bay Village in receiving $4,655,000 from the American Recovery &

Reinvestment Act for the Force Main project.

• Miami Lakes, FL - Secured $570,000 Transportation-HUD bill for vehicle procurement of two

hybrid electric vehicles to provide this trolleybus service for the Port.

• Hialeah, FL - Secured $500,000 for street and sidewalk improvements and $250,000 for

police equipment upgrades.

In addition to our appropriations accomplishments, the Federal Lobbying Team is engaged on a daily basis in support of or opposition to various statutory and regulatory policy proposals of critical interest to either our clients or the public at large. These efforts have ultimately resulted in significant savings, operational adjustments, or increased protections for both clients and the consumers involved. Examples of work on these include:

- Worked on behalf of Collier County and Gulf County, Florida to gain passage of the

RESTORE Act. By investing fines owed by BP and the other parties responsible for the Gulf

oil spill into the Gulf region, the RESTORE Act will provide significant resources to Florida’s

gulf coast counties;

- House Transportation Committee to secure funding for municipal transportation projects as

High Priority Projects and water projects in the reauthorization of the Water Resources

Development Act (WRDA).

Broward Metropolitan Planning Organization:

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| --- | --- | --- |
| **2017-18 Appropriations** | **Line** | **Amount** |
| **SHIP** |
| Total Funding | - | $100,000,000 |
| **HBCUs** |
| Library Resources | 63 | $719,858 |
| Black Male Explorers | 110 | $164,701 |
| **Bethune-Cookman University** |
| ARG | 63 | $3,960,111 |
| Small, Women, and Minority Owned Businesses | 63 | $75,000 |
| Petrock College of Health Sciences | 63 | $250,000 |
| School of Legal Studies and Social Justice | 63 | $250,000 |
| **Edward Waters College** |
| ARG | 63 | $3,532,048 |
| Institute on Criminal Justice | 63 | $1,000,000 |
| **Florida Memorial University** |
| ARG | 63 | $3,532,048 |
| Technology upgrades | 63 | $200,000 |
| cyber Warrior and Engineering Center of Excellence | 63 | $1,000,000 |
| **Florida Polytechnic University** |
| Applied Research | 21 | $2,000,000 |
| **Broward County Public Schools** |
| Broward youth Suicide Awareness and Prevention Program | 110 | $535,000 |
| Adults with Disabilities | 30 | $800,000 |
| **Miami-Dade County** |
| Ludlam Trail Corridor Acquisition | 1921A | $5,000,000 |
| **City of Cape Coral** |
| Sirenia Vista Park Utilities Expansion Project | 2224M | $125,000\* |
| Arts Studio - Cultural Facilities Grant | 3144A | $100,000 |
| **City of Hollywood** |
| Lippman Senior Center | 394 | $228,000 |
| Hollywood Art and Culture Center, Inc. | 3144A | $40,555 |
| Port Everglades IMP Implementation – Sand By Pass-Hollywood beach | - | $14,036,000 |
| SR 7/US 441 Fr S of SR 820/Hollywood Blvd to S of SR 848/Stirling Rd | - | $1,815,373 |
| SR 7/US 441 from N of Hallandale Bch to N of Fillmore Street | - | $1,014,500 |
| Widen Tpk (SR 91) from HEFT (SR 821) to N of Johnson St (Mp 47-51)(6 To 8 Lns) | - | $3,000,000 |
| Widen Tpk (SR 91) from N of Johnson St to Griffin Rd (Mp 51-53) (6 To 8 Ln) | - | $4,000,000 |
| SR 7/US 441 from N of Fillmore to S of Stirling Rd | - | $2,800,000 |
| SR 7/US 441 from N of Hallandale Bch to N of Fillmore Street | - | $1,614,000 |
| Johnson Street from East of N 31st Avenue to N 8th Avenue | - | $1,860,581 |
| **City of Homestead** |
| Sickle Cell Awareness | 473 | $200,000 |
| Pump Station and Plant Construction | 1606A | $450,000 |
| Losner Park | 3144A | $25,000 |
| Homestead Renovation (Cultural Facilities) | 3144A | $500,000 |
| **City of Lauderdale Lakes** |
| Innovate Crime Reduction Project | 1234 | $300,000\* |
| Comprehensive Sidewalk Improvement Plan | 1921A | $200,000\* |
| Storm-water Conveyance and Water Quality Improvements | 1606A | $250,000\* |
| **City of Miami** |
| Stormwater Master Plan | 1606A | $1,125,000 |
| **City of Miami Gardens** |
| Culvert/Headwall Replacement Project | 1606A | $150,000 |
| Vista Verde Drainage Improvements (Phase 3) | 1606A | $300,000 |
| Makerspace | 2226H | $400,000\* |
| **City of Miami Springs** |
| Erosion Control and Stabilization of Drainage | 242 | $500,000\* |
| **City of Pompano Beach** |
| Drinking Water Plant Filter Rehabilitation | 1606A | $287,500 |
| **City of West Park** |
| State Road 7 Pedestrian Light | 1921A | $650,000\* |
| Neighborhood Traffic Calming Plan | 1913 | $750,000\* |
| McTyre Park - Cultural Facilities Grant | 3144A | $500,000 |
| SW 25th Street / SW 48th Drainage Improvement | 1921 | $250,000\* |
| Youth Crime Prevention | 1180 | $250,000 |
| **Town of Lake Park** |
| Lakeshore Drainage | 242 | $600,000 |
| **Village of Virginia Gardens** |
| Stormwater Improvements | 242 | $125,000 |
| **Broward Community and Family Health Center** |
| Colon Cancer Detection Screen Program | 473 | $220,000 |
| **Children of Inmates** |
| Expanding Research-based Programs | 608 | $350,000 |
| Enhanced Learning Experience Program | 608 | $300,000 |
| South Miami-Dade County | 608 | $250,000 |
| **Florida Jewish Federations and Agencies** |
| FL Holocaust Museum | 110 | $300,000 |
| Holocaust Memorial Miami Beach | 110 | $66,501 |
| Holocaust Task Force | 110 | $100,000 |
| Holocaust Memorial Miami Beach | 110 | $163,499 |
| Security Funding Jewish Day Schools | 114 | $654,491 |
| JAFCO Children’s Ability Center | 240 | $500,000 |
| Jewish Fam and Children’s Service of Suncoast Children’s Crisis Team | 369 | $200,000 |
| Dan Cantor Center Alzheimer’s Project | 391 | $169,287 |
| Jewish Family and Community Services of Southwest Florida | 391 | $50,000 |
| Alzheimer Respite Care Statewide Funding Increase to Serve Waitlist | 391 | $3,000,000 |
| Community Care Elderly Statewide Funding Increase to Serve Waitlist | 392 | $4,000,000 |
| Home Care for Elderly Statewide Funding Increase to Serve Waitlist | 394 | $1,000,000 |
| Jewish Community Center (Jewish Community Services South Florida) | 394 | $39,468 |
| Miami Beach Senior Center – Jewish Community Services of South Florida | 394 | $158,367 |
| Seymour Gelber Adult Day Care – Jewish Community Services South Florida | 394 | $23,234 |
| Holocaust Survivor Assistance – Jewish Federation | 394 | $92,946 |
| Michael Ann Russell JCC – Sr. Wellness | 394 | $83,647 |
| Area wide Council Aging (Posnack JCC Kosher Meals) | 2198 | $167,292 |
| Federation Transportation Elderly and Disabled | 2226H | $143,640 |
| JARC Transition Pre-Employment Training Program | 2198 | $204,746 |
| FL – Israel Business Accelerator | 2226H | $400,000 |
| Florida Holocaust Museum – St. Petersburg | 3141A | $750,000 |
| Holocaust Documentation and Education Center | 3142 | $357,000 |
| Aging and Disability Resource Center of Broward (Posnack JCC Kosher Meals) | 394 | $119,537 |
| Space Florida – Israel Research and Development Aerospace and Life Sciences Described in MOU Entered into with State of Israel | 222N | $1,000,000 |
| Gulf Coast Jewish Family and Children’s Services Non-Custodial Parent Employment Program (Mia Dade, Pinellas, Pasco, Hillsborough) | 2199 | $1,416,000 |
| Holocaust Victims Assistance (Multiple Contracts with Jewish Family Service Agencies through RFP) | 2416 | $308,007 |
| **Neighborworks / CDC of Tampa** |
| Funding |  2500C | $450,000\* |
| **Urban League of Broward County** |
| Recurring | 1293 | $2,437,835 |
| Non-recurring | 1293 | $741,412 |