

## Notable Client Accomplishments

At Miami & Ft. Lauderdale Airports:

- Won a major extension for HMS Host and MCA Concessionaire in Central terminal at Miami International Airport.
- Won RLI for Terminals 1 and 2 at Fort Lauderdale-Hollywood International Airport Food and Beverage and negotiated 18 year agreement and award at FLL Terminals 1 and 2.
- Won long term contract extension for Delaware North Food and Travel Services at Fort Lauderdale Hollywood International Airport, Terminal 3 and 4. Contract term will be over 50 years without an RFP.
- Won 15 year extension for Paradies News-Gifts at Fort Lauderdale-Hollywood International Airport Terminals 3, 4.
- Helped devise the winning strategies for concessions and contracts for numerous clients: Duty Free Americas, Secure Wrap, Smart Carte, Paradies Shops, Delaware North Food and Hospitality, Inc., Fuel Facility Management, Travelex Financial and Business Services, Go Airport Shuttle, Master Concessionaire, SH&E-Concession Consulting, Keolis, Sunshine cleaning Services, Air-IT, HMS Host, Paradies, Standard Parking, SP Plus J.V. Ground Transportation Manager.
- Helped clients win engineering, design and construction projects, change orders, and scope changes worth hundreds of millions of dollars in contract values at Ft. Lauderdale-Hollywood International Airport such as: New South Runway Project, Exit Roadway Design Criteria Package, High Speed Taxiway/Airfield Modification and General on-call aviation Engineering for Reynolds Smith Hill, the award winning design for the Rental Car Garage – Spillis Candella-DMJM-AECOM, the design of new \$600M South Runway for Atkins RSH, Balfour Beatty – James A. Cummings JV for the construction of the new Terminal 4, Tutor Perini – Baker Concrete – HNTB Construction of new South Runway Design Build, Tutor Perini Construction Terminal 4 Apron expansion project,

Turner Construction, Keith & Associates CPM Terminal Four, Gresham Smith Partners Terminals 1, 2, 3, Modernization, PSI-Vertical V – Tierra South Florida New South Runway Quality Assurance Material Testing Services, Keith and Associates on call Utilities Engineer \$8,000,000, Cartaya and Associates on call Building Projects \$7,000,000.

- Defended three multi-million dollars contract awards for clients, Air-IT, Limousines of South Florida, and Go Transportation at the Ft. Lauderdale-Hollywood International Airport. Bid protests challenging the awards were denied, and Becker intervened in each protest and won.
- Extension of Sunshine Cleaning Systems contract at FLL Airport for 27 months – total contract value \$51,728,971.
- Settled Tutor-Perini FLL Runway Expansion Contract dispute for \$19,000,000 for an all in contract of \$239,000,000. Settled multiple change orders disputes, delay claims, in favor of the contractor.
- Negotiated a voluntary Settlement Agreement and Release between Sunshine Cleaning Systems, Inc. and Broward County regarding compliance with the Business Enterprise Act of 2009.
- Amendment to Shared Ride and Limousine Service Concession at FLL to Go Airport Shuttle to remove minimum guarantees and other favorable adjustments.
- Amendment with Keolis Transit America at FLL to adjust annual management fee and other favorable adjustments – \$49,114,495.
- Approval of two agreements with NV5 and Broward County for consultant services for Quality Assurance Materials Testing for FLL Airport, Building, Airfield and Airside Projects – \$5,400,000.
- Amendment and Change Order for Cummings (Tutor Perini) – Balfour Beatty JV Construction Management Risk FLL Airport Terminal 4 Gate Replacement – Western Expansion – \$164,502,990.
- Amendment to Agreement between Broward County and SP Plus (Standard Parking) for Parking Management Services – \$2,371,036.

- Amendment to ACAI Associates, Inc. design and scope changes of Terminal 4 Federal Inspection Services Facility at FLL – \$11,400,000.
- Amendment to the Agreement between Broward County and Tutor-Perini FLL Terminal 4 Apron Expansion revised total \$47,995,968.
- Various Contract Amendments for Clear Channel Interspace Airports for advertising services at FLL for an additional two (2) years.  
Amendment to Agreement with Gresham Smith increasing amount from \$14,000,000 to \$25,000,000 Terminal Modernization FLL.

**At Broward County:**

Assisted these clients in their successful pursuit of governmental contracts:

- U.S. Legal on the award for legal insurance services for Broward County employees
- Plante & Moran on the Third Party Assurance Contract for the County's ERP computer procurement
- Bergeron Emergency Services for the County's hurricane debris removal contract and Bergeron Land Development for the Port Everglades Turning Notch Wetland Mitigation project
- DeRose Design Consultants for the on-call parking consultant
- First Broward Auto Tag and Deerfield Auto Tag for the private tag agencies
- Saltz Michelson on hurricane hardening of government buildings and design-engineering of the new Broward Addiction and Recovery Center and the Cotterman Sexual Assault Treatment Center
- Seawood Builders/H.J Russell team for design and build of \$50 million Central Broward Regional Park and Cricket Stadium including significant change orders, code interpretations, and design criteria issues
- James A. Cummings on the Broward County Courthouse \$187,000,000 award. Defended Bid Protest in month long trial with dozens of witnesses, evidence and cross examination, and ultimate award by County Commission

- Spillis-DMJM (AECOM) Heery-Cartaya JV, as the design professional for the Broward County Courthouse
- Seawood Builders on the award of the \$20 million Mills Center design-build project and a \$10 million CM at Risk renovation of TY Park in Hollywood
- Kronos for the time and attendance software system for workforce management
- Award of solid waste disposal contract to Sun-Bergeron breaking a 25 year monopoly by Waste Management
- Award of \$12,854,000 contract to Horsepower Electric for Roadway and Traffic Construction and award of two successive Mast Arm Design Builds \$8,649,000 and \$8,145,335
- For American Traffic Solutions (ATS): quarterbacked the winning strategy to provide red light cameras in the cities of Miami, Hollywood, North Bay Village and many other cities. Also won a bid protest and a 5-0 unanimous vote. Won contracts in Homestead, Doral, Hialeah, Key Biscayne, Palmetto Bay Boca Raton, Miami Springs, and Cutler Bay. Increased number of cameras and extended contract in City of Miami.
- Award to Brown & Caldwell Water and Wastewater Studies contract and Reclaimed water plant expansion contract
- For the City of Lauderhill CRA: Two grants from Broward County – \$128,250 and \$150,000
- For City of Lauderdale Lakes: Successfully won approval from county for deferred repayment plan for BSO debt
- Award of consultant engineering services for potable water storage tanks and pumping systems – Carollo Engineering, Inc. – \$3,584,484.
- Award of consultant engineering services for water and sanitary sewer system improvements – Chen Moore Associates, Inc. – \$11,171,569.
- Approval City of West Park – Broward County Operating Agreement for McTyre Park.

- Approval of #1 Ranking Matthews Southwest to develop 800 room Broward County Convention Center Hotel and 300,000 sq.ft. expansion of Convention Center.
- Award Bond Consulting Engineering Services Port Everglades, Ammann and Whitney – \$2,000,000.
- Approval of Property Assessed Clean Energy (PACE) improvement provider agreement with Ygrene for funding of energy conservation and efficiency improvements, renewable energy improvement and wind resistance improvements.
- Agreement with Van Dee Fulfillment for mailing service and marketing for Broward County's Greater Fort Lauderdale Convention and Visitors Bureau.
- Approval Broward Redevelopment Program Grants to City of West Park and Lauderhill CRA public improvements, roadway improvements and redevelopment.
- Award of Construction Manager at Risk Agreement to James B. Pirtle Construction Company Broward Addition Recovery Center and Nancy J. Cotterman Center – \$18,165,656.
- Amendment to Spillis Candela (AECOM)/Heery/Cartaya JV for project design new Broward County Courthouse project – \$19,714,308.
- Waiver of the Procurement Code and to extension for an additional 5 year term to the Agreement with First Broward Auto Tag Agency and South Broward Auto Tag Agency for Private Auto Tag Agency Services.
- Amendment between Broward County and James A. Cummings (Tutor Perini) – \$14,900,000 for a new 500 car secure parking garage and Courthouse plaza. Total contract \$203,666,479.
- Amendment to Mediterranean Shipping Company (MSC) and Broward County for extension of the 39.8 acre marine terminal at Port Everglades through October 31, 2014.

**At Palm Beach County:**

- Won on a 7-0 vote an extension for the Palm Beach Airport Hilton Hotel lease with Palm Beach County.
- Won airport ground transportation taxi contract and County \$120,000,000 Pari-transit contract for Metro Mobility Management Group and successfully defended the 2nd ranked firm's bid protest. The victory also included defeating the local union representatives who sought to derail the award.
- Won and successfully defended a bid protest for Palm Beach County Misdemeanor Probation Services contract.
- Won Employee Benefit Plan for BMG Money with Office of the Tax Collector of Palm Beach County.
- Won bid protest for Sunshine Cleaning for janitorial services at the Palm Beach International Airport.
- Won bid protest for Hilton Hotels, where the County sought to disqualify them in the competitive procurement for the Palm Beach Convention Center hotel.

**For the Florida Retail Federation:**

- Quarterbacked a coalition lead by the Florida Retail Federation and hundreds of national and local retailers and shopping center owners in opposition to an Ordinance that would have required mandatory security cameras in all retail parking lots in Broward County.

**Additional Client Accomplishments**

- At the Palm Beach County School Board, secured and defended a multiyear multimillion dollar contract for an education services client to provide supplemental academic instructional services, and overcoming a series of challenges at the Fourth District Court of Appeals, Division of Administrative Hearings, and at the School Board level.

- For Embraer Aircraft: coordinated the long term lease extension aircraft maintenance and parts distribution center adjacent to the North Runway at Ft. Lauderdale-Hollywood International Airport.
- At Port Everglades: represented Florida Stevedore and Hallmark Stevedore before the Broward County Commission in opposition to waiving or changing the rules and Code regarding new Stevedore franchises at Port Everglades. Represent FPL on the \$1.2B new power plant project at Port Everglades.
- In Collier County: intervened and defended a \$5M plus paratransit contract in Collier County for Limousines of South Florida (Tectrans) working closely with Collier County Attorney, Administrator, staff and Commission to uphold award.
- In the City of Doral: won a bid protest for our client, American Traffic Solutions for the installation of ten cameras. The City of Doral had initially intended to award the contract to a competitor; however, based upon the protest, the decision was reversed in favor of American Traffic Solutions.
- In the City of Miami: won a bid protest which upheld the City's Chief Procurement Officer finding of non-compliance of competitor bids. We also secured passage of ordinance on behalf of client, Vacant Property Security.
- In the City of Miramar: Won hotly contested waste disposal contract for SWS/Sun-Bergeron J.V. breaking a Waste Management 25 year monopoly. Won additional franchises in Lauderhill, Oakland Park, Deerfield, Davie, Lauderdale by the Sea, and other cities.
- In Miami-Dade: Successful representation of H.J. Paving on bid protest.
- At Orange County Commission: Successfully represented McKinley Insurance in bid specification issue and secured addendum to clarify specifications.
- At City of Pompano Beach: Successfully represented McGladrey Accounting firm on a City Audit contract.

- At City of Miami: Successfully represented ORACLE on software purchases.
- At City of Hollywood: Won City Trolley Service for client Limousines of South Florida, successful bid protest for Pinnacle Housing, and \$1M impact fee reduction for Related Group Development Apogee.
- For City of Lauderhill: Approval of additional funding from Broward County for Performing Arts Center.
- With FDOT: intervened and defended an FDOT award for a Severe Incident Recovery Team, LLC, which was protested by a competitor. The towing contract involves servicing a portion of the Florida Turnpike.
- At Jackson Memorial Hospital: represented Star One Staffing, a company providing nursing, staffing services in documenting procurement irregularities that led to rejection of an RFP.
- In the City of Doral: we won a bid protest for our client, American Traffic Solutions for the installation of ten cameras. The City of Doral had initially intended to award the contract to a competitor; however, based upon the protest, the decision was reversed in favor of American Traffic Solutions.
- In the City of Weston: won bid protest for Horsepower Electric. They were the third place bidder and successfully knocked out first and second ranked firms.
- Award of SFRTA – Tri-Rail Commuter Connector Bus Service – Keolis Transit America (Dade, Broward, Palm Beach) – \$39,000,000 5 year contract.
- Approval of License and Management Services Agreement for Hollywood Beach Golf and Country Club and City of Hollywood.
- Successful award of Emergency Employee Loan Program to BMG Money, School Board of Broward County and multiple cities in South Florida.